



COMMUNITY ACADEMIC INSTITUTE 2016 LECTURE SERIES

DON'T ACCEPT STATUS QUO – DON'T LEAVE MONEY ON THE TABLE

TUESDAY, APRIL 19, 2016
CAI-NJ HEADQUARTERS, 500 HARDING RD.,
FREEHOLD, NJ 07728

FREE EVENT FOR ALL CHAPTER MEMBERS

PROGRAM HIGHLIGHTS

- Why a one size fits all approach to recovery of all association delinquencies may not be beneficial.
- Understanding the strategies available to collect owner delinquencies and how to manage the cost.
- How an accountant can assist to make “cents” out of your financials and accounting for collections.
- Preventative maintenance – How spending more will save you more.
- Contract review – What to look for and how to compare “apples to apples.”
- Financing Capital Projects – Ways to structure loan repayments and corresponding special assessments.
- Understand the “Dollars & Cents” involved. Are you getting what you paid for?
- What’s included? Hidden costs or termination fees.

Date: Tuesday, April 19, 2016
Location: CAI-NJ Headquarters, 500 Harding Rd. Freehold, NJ 07728
Agenda: 9:30 am-10:00 am: Registration & Breakfast
10:00 am-11:30 am: Program
Speakers: Bonnie Bertan - Association Advisors
Joe Chorba, CPA - Wilkin & Guttenplan, PC
Angela Morisco, Esq. - Becker & Poliakoff

Space is limited. Attendees are strongly encouraged to register by Friday, April 8, 2016. **Pre-registration is required.**

If you register for this program and cannot attend, please call the chapter office at (609)-588-0030 to cancel.

Questions? Email Angela Kavanaugh at Angela@cainj.org or call (609) 588-0030.

COMMUNITY ACADEMIC INSTITUTE - 2016 LECTURE SERIES REGISTRATION FORM

Name/ Designation: _____

Company/Firm: _____

Address: _____

City, State, Zip: _____

Phone: _____

Fax: _____

Email: _____

Pre-Registration is required. If you register for this program and cannot attend, please call the chapter office at (609) 588-0030 to cancel.

We require a cancellation notice at least 72 hours in advance. If a notice is not received, a \$25 cancellation fee may be charged per registrant. Substitutions are permitted if you cannot attend.

Questions? Email Angela Kavanaugh at angela@cainj.org or call (609) 588-0030

CAI-NJ Members: FREE
Non-Members: \$25

Payment Methods:

1. Pay by check, payable to CAI-NJ. Mail completed form to:
CAI-NJ
Attn: CAI-NJ 2016 Lecture Series
500 Harding Rd.
Freehold, NJ 07728
2. Pay by credit card. Please fax to (609) 588-0040 or email: Angela@cainj.org

Cardholder Name: _____

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CONTINUING EDUCATION NOTICE:

By successfully completing this program, the New Jersey Chapter of Community Associations Institute (CAI-NJ) will approve a half day of credit for this program towards the Professional Management Development Program (PMDP).

For CAI-NJ Office Use Only

Exp: _____