

Email: info@generalexposition.com

## **Important Shipping Information**

Community Association Institute
Garden State Exhibit Center
October 26, 2016

# IMPORTANT INFORMATION

NO Shipments will be accepted in advance of scheduled move-in times at the Garden State Exhibit Center.

Shipments being delivered directly to the Garden State Exhibit Center for your booth must be scheduled to arrive beginning Tuesday, October 25, 2016.

All shipments must be prepaid and addressed in the following manner:

Community Association Institute c/o General Exposition Services Exhibiting Company Name Booth # \_\_\_\_\_ Garden State Exhibit Center c/o General Exposition Services 50 Atrium Drive Somerset, NJ 08873

NOTE: Freight delivered to Show Site prior to Tuesday, October 25, 2016 will not be accepted and returned to sender.

YOUR COOPERATION IS APPRECIATED!

# General Exposition Services THE TRADE SHOW SERVICE CONTRACTORS

## **Shipping Information**

205 Windsor Road . Limerick Business Center Pottstown, PA 19464 Phone: 610-495-8866 . Fax: 610-495-8870 Email: info@generalexposition.com

Community Association Institute
Garden State Exhibit Center
October 26, 2016

Shipping Information -Read the "General Exposition's Limits of Liability and Responsibility" for expanded information .

We recommend you use a carrier specializing in trade shows. Exhibit material is time-sensitive, and experience counts.

- Outgoing Shipments Shipping Information, bills of lading or labels will be available at the General Exposition Service Desk. Exhibitors selecting non-official carriers will need to make their own arrangements for pick-up. If you wish to use your own carrier, you must fill out our Bill of Lading with your carrier name. You must call them to schedule your pick up and they must check in at the General Exposition Service Desk 2 hours prior to floor closing time. If your carrier does not show to pick up your freight within the allotted time, your freight will be forced out through our "house" carriers. YRC and UPS are our "house" carriers. You must fill out the appropriate Bill of Lading for the carrier you wish to use. When your booth is completely packed and ready for shipment, bring the completed Bill of Lading back to the General Exposition Service Desk.
- Shipping Charge-Please prepay all shipping charges. General Exposition Services cannot accept or be responsible for collect shipments.
- Bills of Lading -All shipments must have a bill of lading or delivery slip showing the number of pieces, weight, and type of merchandise. Upon shipping, immediately send copies of bills of lading to General Exposition Services and your on-site representative.

Handling charges are based on the weight of the material. Certified weight receipts are required for all shipments. General Exposition will estimate weight for private vehicles without certified weight receipts. Charges will be based on this estimation and no adjustments can be made.

Separate mixed van shipments between crated and uncrated and clearly identify the weights of each on the bill of lading. Otherwise General Exposition Services will invoice the entire load at the Uncrated rate and will be unable to adjust charges later.

- Consignment-All shipments must be consigned c/o General Exposition Services to enable us to accept them for handling. Convention centers and hotels will not accept direct shipments consigned to them, as they have no facilities for receiving or storing freight.
- Certified Weight Receipts -The weights of your vehicle empty and loaded must be documented with certified weight receipts for billing purposes. General Exposition Services will unload all shipments after your driver submits certified weight receipts at the receiving site.
- Labor and Equipment -Labor and equipment for unloading and loading are included with General Exposition Services Material handling
  rates for services. Labor and equipment will be available for uncrating, unskidding, assembling, positioning, leveling, dismantling, recrating
  and reskidding machinery and/or equipment of exhibitors. Place your orders for this labor in the labor order form section of this Exhibitor
  Service Kit
- Empty Labels -Shipping cartons will be picked up, stored and returned after the show if they are affixed with empty labels by the exhibitor. These labels are available at the service desk and are for empty storage only.
- Return to Warehouse (optional)-After the show, General Exposition can provide delivery to the warehouse, storage of materials and loading on outbound carriers. Call us at the above phone number or stop in during the show at the General Exposition Services Desk for price quotes.



## **Shipping 101**

205 Windsor Road . Limerick Business Center Pottstown, PA 19464 Phone: 610-495-8866 . Fax: 610-495-8870 Email: info@generalexposition.com

Community Association Institute
Garden State Exhibit Center
October 26, 2016

Exhibiting at a tradeshow can be costly. When a company purchases a booth space, it is just the beginning of the expenses that typically include shipping freight, furniture rental, and material handling. The seasoned exhibitor can tell you that material handling, often referred to as "drayage," is sometimes the most costly item on the list. In many cases, the exhibitor is paying for surcharges he does not understand. By understanding what drayage is and how service contractors establish their rates, you will be able to save money by avoiding unnecessary charges. Outlined below are some of the most commonly asked questions about drayage.

#### WHAT IS DRAYAGE?

Simply stated, drayage is the moving of materials from point A to point B. Whether your materials are sent in advance to the service contractor's warehouse or directly to show site, they still need to get to your booth after the carrier drops them off. Paying for drayage entitles you to have your freight taken to your booth from the loading dock, empty containers stored during the show, empty containers returned to your booth at the close of the show, and your freight carried back to the loading dock and loaded onto the carrier at the conclusion of the show. Then you arrange for a carrier to pick up your exhibit materials for transport to the next destination. There is usually a 200 pound minimum per shipment charge for drayage.

#### CAN MATERIALS BE HAND CARRIED TO MY BOOTH?

In most major cities, union labor has exclusive rights to the loading dock. The total weight and size of the display plus the union regulations regarding drayage for that city will determine if items can be hand carried to avoid paying for drayage. However, if you think you can hand carry your display onto the show floor, it has to be brought in through the front entrance. To avoid any surprises or confusion, please check the union regulations in the Exhibitor Service Manual. If you hand carry your items, the empty containers may be stored during the show for a fee.

#### **HOW ARE DRAYAGE RATES DETERMINED?**

Since union labor is used to move freight, General Exposition Services must set the rate based on the labor rate in that city. Drayage rates also reflect the cost of empty storage space and the overall cost to produce the tradeshow. Drayage rates will vary depending on move-in and move-out times.

#### **HOW CAN I SAVE MY COMPANY MONEY?**

Read your Exhibitor Service Manual and pay close attention to the shipping instructions. Be aware of any surcharges that may be imposed for special handling or late shipments. Please pay close attention to deadline dates. If warehouse shipments arrive too early or miss the deadline date, there will be an additional surcharge of 25%. General Exposition Services usually allows shipments to arrive at the advance warehouse up to 30 days from the first move-in date.

### SHOULD I SHIP TO THE ADVANCE WAREHOUSE OR SHOW SITE?

When possible, ship in advance to the warehouse. Even though the drayage charges are typically higher, there are benefits. You can confirm receipt of your shipment with General Exposition Services before the show, adding to your peace of mind. In addition, freight sent to the warehouse is unloaded prior to exhibitor move-in. Therefore, your freight will be in your booth upon your arrival. You can begin setting your exhibits as soon as you arrive, which can save you time and labor during set-up. It is worth the added expense in order to reduce problems at show site.

Exhibiting Company:	Booth Number:

## General Exposition Services

#### THE TRADE SHOW SERVICE CONTRACTORS

Freight Handling Order Form
(Please see Freight Labeling for Address)

ARRIVAL DATE FOR DIRECT SHIPMENTS: Tuesday, October 25, 2016 WAREHOUSE DISCOUNT DEADLINE DATE: Friday, October 21, 2016

**Community Association Institute** 

Garden State Exhibit Center October 26, 2016

205 Windsor Road . Limerick Business Center Pottstown, PA 19464 Phone: 610-495-8866 . Fax: 610-495-8870 Email: info@generalexposition.com

Recommended Carrier: YRC (1-800-610-6500)

Warehouse receiving hours: Monday-Friday 8:30 AM to 11:45 AM and 12:30 PM to 4:30 PM

Material Handling Rates - ROUND TRIP RATES, PER SHIPMENT. USE INCOMING WEIGHT ONLY AND ROUND UP TO THE NEXT 100 LBS.

### \*\* Rates are subect to surcharges (See Below)\*\*

Certified weight tickets are required for inbound shipments, if not provided, General Exposition Services estimated weights will be used.

RATE CLASSIFICATIONS STANDARD RATES	Rate per 100 lbs	Rate per 100 lbs Rate per 200 lb min	
ADVANCE Shipments to Warehouse boxed or crated	\$68.00	\$136.00	
DIRECT Shipments to Exhibit Site boxed or crated	\$68.00	\$136.00	
DIRECT Shipments to Exhibit Site uncrated	N/A	N/A	

SMALL PACKAGE DESCRIPTION	Price	x Quantity	= Total Price
Small Package, 1st Carton - Per Shipment, Maximum weight is 30lbs per shipment A small package is a shipment totaling any number of pieces with a combined weight not to exceed 30lbs that is received on the same day, from the same shipper and delivered by the same carrier. Cartons and envelopes received without documentation will be delivered without guarantee of piece count or condition. Only Federal Express and UPS shipments can be considered as small packages.	N/A		
Small Package, Each Additional Carton - Per Shipment	N/A		

Total Estimated Weight:
Estimated Cost for Freight Handling:

Please transfer this total to the Payment Authorization Form.

#### FREIGHT WILL NOT BE ACCEPTED AT THE WAREHOUSE AFTER: Friday, October 21, 2016

#### **OVERTIME SURCHARGES**

A 25% (\$25.00 minimum) late charge will apply if...

• Freight is received after advance discount deadline date to warehouse

A 25% overtime surcharge for every occurrence will apply if...

- Show move-in or move-out hours, dates or times occur on overtime.
- Inbound freight arrives after 4:30 PM on weekdays (Overtime Monday-Friday before 8:30 AM and after 4:30 PM All day Saturday, Sunday and Holidays)
- Inbound shipments are unloaded on overtime
- Outbound shipments are loaded on overtime
- Warehouse freight must be moved to exhibit site on overtime due to scheduling conflict beyond the control of General Exposition Services.
- Freight must be moved out of the exhibit site on overtime due to scheduling conflict beyond the control of General Exposition Services.

#### TERMS

Prices only apply to orders with payment in full received at the above address prior to the order advance deadline date on the enclosed forms. All charges for service and/or equipment must be paid in advance by credit card - American Express, VISA or Mastercard. All shipments must be prepaid, collect shipments will be refused.

Exhibiting Company:	Booth Number:
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# General Exposition Services THE TRADE SHOW SERVICE CONTRACTORS

Email: info@generalexposition.com

## Freight Handling / Labeling Information

205 Windsor Road • Limerick Business Center Pottstown, PA 19464 Phone: 610-495-8866 • Fax: 610-495-8870

Community Association Institute
Garden State Exhibit Center
October 26, 2016

General Exposition Services, Inc. is prepared to receive your shipment either in advance at our warehouse or, if applicable, directly at the exhibit site. You may ship via the carrier of your choice. Rates are based on the incoming weight of shipments.

For rates and arrival deadlines, see the Freight Handling Order Form.

#### ADVANCE SHIPMENTS TO GENERAL EXPOSITION SERVICES, WAREHOUSE - CRATES, CARTONS & FIBER CASES

#### RATES INCLUDE:

- Unloading crated materials. The warehouse cannot receive uncrated shipments
- · Storing at the warehouse for up to 30 days.
- Reloading onto trucks and delivery to the exhibit site.
- Unloading materials and delivery to your booth.
- Picking up, storing and returning empty shipping containers.
- Reloading equipment for return to your specified destination.

Complete the bill of lading and consign as follows All crates, cartons, and fiber cases must be labeled as follows:

Name of Exhibiting Company Your Booth Number Community Association Institute General Exposition Services 205 Windsor Road Limerick Business Center Pottstown, PA 19464

#### ADVANCE DISCOUNT DEADLINE DATE: Friday, October 21, 2016

#### DIRECT SHIPMENTS TO EXHIBIT SITE

#### **RATES INCLUDE:**

- Unloading materials and delivery to your booth.
- Picking up, storing and returning empty shipping containers.
- Reloading equipment for return to your specified destination.

Complete the bill of lading and consign as follows All crates, cartons, and fiber cases must be labeled as follows:

Name of Exhibiting Company Your Booth Number Community Association Institute Garden State Exhibit Center c/o General Exposition Services 50 Atrium Drive Somerset, NJ 08873

DIRECT ARRIVAL DATE: Tuesday, October 25, 2016

# RUSH! Exhibition Freight

Exhibition Freight	Exhibition Freight
From:	From:
To:(Exhibiting Company) (Booth) Community Association Institute General Exposition Services 205 Windsor Road Limerick Business Center Pottstown, PA 19464 Warehouse Discount Arrival Date:	To: (Exhibiting Company) (Booth)  Community Association Institute General Exposition Services 205 Windsor Road Limerick Business Center Pottstown, PA 19464  Warehouse Discount Arrival Date:
Friday, October 21, 2016  Carrier:  Number of Pieces:	Friday, October 21, 2016  Carrier:  Number of Pieces:
RUSH! Exhibition Freight From:	
To: (Exhibiting Company) (Booth)  Community Association  Institute General Exposition Services 205 Windsor Road Limerick Business Center Pottstown, PA 19464	ADVANCE WAREHOUSE
Warehouse Discount Arrival Date: Friday, October 21, 2016 Carrier: Number of Pieces:	

RUSH!

# RUSH! Exhibition Freight

From:
To: (Exhibiting Company) (Booth)
Community Association
Institute
Garden State Exhibit Center
c/o General Exposition Services
50 Atrium Drive Somerset, NJ 08873
Direct arrival date: Tuesday, October 25, 2016
Carrier:
Number of Pieces:
DIRECT TO
SHOW SITE
SHOW SHE

RUSH!

# STRAIGHT BILL OF LADING - SHORT FORM - ORIGINAL - NOT NEGOTIABLE

INSTRUCTIONS: COMPLETE AND RETURN BILL OF LADING TO SERVICE DESK WHEN MATERIALS ARE PACKED AND READY FOR SHIPMENT.

Please b	oring (3) completed copies of the Bill	of Lading with you to Sh	now Site.	Date/Tin	ne Rece	ived		A.N P.N
	, subject to the classifications and tariffs in							
					Snipp	ers No.		
FROM	_					D	a a tha Nia	
	ing Company Name							
Snippii	ng location (Exhibit Facility)				ity		Si	tate
	of Event/Show							
(the word of destination route to de Domestic S if this is a r Shipper h	y described below, in apparent good order, except arrier being understood throughout this contract a if on its own route, otherwise to deliver to another stination, and as to each party at any time interest straight Bill of Lading set forth (1) in Uniform Freigh notor carrier shipment. lereby certifies that he is familiar with all the terrent, and the said terms and conditions are hereb	s meaning any person or corpora carrier on the route to said dest ed in all or any of said property, t t Classification in effect on the da ns of said bill of lading, including	ation in possess tination. It is mut hat every servic ate hereof, if this ng those on the	ion of the prope tually agreed, as e to be performe is a rail or a ra back thereof, s	erty under the s to each carr ed hereunder il-water shipm eet forth in the	contract) agreeder of all or any shall be subjectent, or (2) in the	es to carry to its usual p of said property over a ct to all the terms and co ne applicable motor carri	place of delivery at said Ill or any portion of said anditions of the Uniform fer classification or tariff
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CARR	IER: (if known)							
MENT. G REMAIN	HT TO RE-ROUTE ANY OUTGOING SHIP ENERAL EXPOSITION SERVICES ASSUI ON CONTAINERS. It is the shipper's respoint on Materials.  Kind of Package, Descrip	MES NO RESPONSIBILITY nsibility to state the National tion of Articles, Special	FOR MISDIF	RECTED SHI	PMENTS An Commodit	S A RESULTY Description	T OF OLD SHIPPINn; otherwise shipmer	IG LABELS WHICH It shall be described tion 7 of Conditions of
Pieces	Crates (Wooden) Exhibition M			(Sub. to Cor.	.) or Rate	Column	to be delivered to recourse on the co shall sign the follow  The carrier sha	Il not make delivery of
	Cartons (Cardboard)						this shipment with and all other lawful	out payment of freight charges.
	Fiber Cases/Trunks							of Consignor)
							PREPAID	CHARGES
	Skids/Pallets						PREPAID	COLLECT
	Carpets (Color		_)					
							CHECKER SIGNATURE	
							TRAILER	
NOTE-W	ent moves between two ports by a carrier by water, nere the rate is dependent on value, shipper y. The agreed or declared value of the prope	s are required to state spec	ifically in writir	ng any agreed	or declared	-	NO. DATE LOADED	
		per					TIME	
Shipper h governs th	HT CHARGES GUARANTEE ereby certifies that he is familiar with all the to the transportation of this shipment, and the sa r/Exhibitor	erms and conditions of the sa	nereby agreed	to by the ship	per and acc	epted for him	self and his assigns.	
Perma	nent address of shipper: Street							
City _					_ State		Zip	
Shippe	r (signature)			B			ood order, except	
Shippe	r (print name)							ao notoa.
Teleph	one No. ( )				antenivan			

Date \_\_

This Bill of Lading is to be signed by the shipper and agent of the carrier.

## STRAIGHT BILL OF LADING - SHORT FORM - ORIGINAL - NOT NEGOTIABLE

INSTRUCTIONS: COMPLETE AND RETURN BILL OF LADING TO SERVICE DESK WHEN MATERIALS ARE PACKED AND READY FOR SHIPMENT.

Please b	orina (3) completed copi	es of the Bill of Lading with	h vou to Show Site.	Date/Tim	e Rece	ived		A.M P.M
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	Crates (Wooden) E	exhibition Material N C	IKDF				shall sign the follow The carrier sha	all not make delivery of out payment of freight
	· · · · · · · · · · · · · · · · · · ·	·					(Signature	of Consignor)
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	Skids/Pallets						PREPAID	COLLECT
	ORIGS/1 dilets							
	Carpets (Color		)					
							CHECKER SIGNATURE	
							TRAILER	
NOTE-W	nere the rate is dependent or	a carrier by water, the law requires the n value, shippers are required the lue of the property is hereby sp	to state specifically in w	riting any agreed	or declared	-	NO.  DATE LOADED	
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Shippe	r (print name)							
Teleph	one No. ( )				ont/Drivo			

Date \_\_\_

This Bill of Lading is to be signed by the shipper and agent of the carrier.

# STRAIGHT BILL OF LADING - SHORT FORM - ORIGINAL - NOT NEGOTIABLE

INSTRUCTIONS: COMPLETE AND RETURN BILL OF LADING TO SERVICE DESK WHEN MATERIALS ARE PACKED AND READY FOR SHIPMENT.

Please l	oring (3) completed copi	es of the Bill of Lading witl	h vou to Show Site.	Date/Tim	ne Rece	ived		A.N P.N
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City _						State _	Zip	- <u></u>
METH	OD: Truck	☐ Air Freight	☐ Van Line		Other			
CARR	IER: (if known)							
MENT. G REMAIN as Exhibi No.	ENERAL EXPOSITION SEF ON CONTAINERS. It is the stion Materials.	TGOING SHIPMENT VIA AN RVICES ASSUMES NO RESP shipper's responsibility to state  Package, Description of Articles, Sp	PONSIBILITY FOR MISI the National Motor Frei	DIRECTED SHIF ght Classification Weight	PMENTS A Commodit	S A RESUL' y Description  Check	OF OLD SHIPPIN  n; otherwise shipmen  Subject to Sec	G LABELS WHICH It shall be described
Pieces	Crates (Wooden) E	Marks, and Exceptions  Exhibition Material N C	) I K D F	(Sub. to Cor.)	or Rate	Column	to be delivered to recourse on the co shall sign the follow	ding, if this shipment is the consignee without ensignor, the consignor ing statement: Il not make delivery of
	Cartons (Cardboard	(k						out payment of freight
	Fiber Cases/Trunks	<b>.</b>					(Signature	of Consignor)
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	Skids/Pallets						PREPAID	COLLECT
	Carpets (Color		)					
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NOTE-WI	nere the rate is dependent or	a carrier by water, the law requires the n value, shippers are required the lue of the property is hereby sp	to state specifically in wi	riting any agreed	or declared	•	NO.  DATE LOADED	
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Shipper h governs tl		iar with all the terms and condit nent, and the said terms and co		ed to by the shipp	per and acc	epted for him	self and his assigns.	
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Shippe	r (print name)					-	, , , , , , , , , , , , , , , , , , ,	
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Date \_\_

This Bill of Lading is to be signed by the shipper and agent of the carrier.